

**JED/E/551/04/2022**  
**Consulate of India, Jeddah**  
\*\*\*\*

**Subject: Invitation of Expression of Interest for EMPANELMENT OF TRAVEL AGENCIES**

Consulate General of India, Jeddah invites offers for empanelment of travel agencies for booking of air tickets for both domestic and international sectors. Well established travel agencies who have more than 04 years experience in the field of booking of air tickets may send their offers in the sealed cover as per the other terms and conditions mentioned in this document.

**A. TERMS & CONDITIONS:-**

- i. Agency should be registered in Kingdom of Saudi Arabia under companies act or relevant act for operating travel agency business (copy of registration to be enclosed).
- ii. The agency should be having experience of at least 4 years in relevant field (proof to be enclosed).
- iii. The agency should have been providing services related to booking of air tickets to various reputed Organizations (list of current clients to be enclosed)
- iv. Agency details and other information may be provided as sought in the Annexure-2, along with the Covering Letter (Annexure-1).
- v. This document will form integral part of the Offer Letter, which would be provided to the selected travel agencies.
- vi. **Duration of the Panel:** Once constituted, the validity of the panel of travel agencies would **03 years**, unless otherwise revised/ extended by the Consulate.

**B. Scope of Work:-**

- i. The company should provide a dedicated English speaking contact person who will deal with the requests of the Consulate.
- ii. The requests from the Consulate for booking of domestic and international flight tickets would be entertained uninterrupted i.e. 24x7 (during working hours, after working hours, Friday, Saturday and holidays etc.)
- iii. Upon receipt of the request from Consulate, the agency would ensure booking of tickets, forwarding of tickets through e-mail to the Consulate at the earliest (within 3 hours of the receipt of the request).
- iv. The agency should make all possible efforts for upgradation/ revalidation of tickets on free of charge basis.
- v. Cancellation charges shall be paid as per actual as charged by airlines.
- vi. Maximum possible discount will be offered by the agency to the Consulate in making booking in the entitled class.

### C. Other Terms & Conditions:

- i. Agency must have the capability and resources to get best deals and discounts for arranging domestic/international travel.
- ii. The agency shall be available 24\*7 for booking/ cancellation of both domestic and international Air tickets.
- iii. **The booking will be done on credit basis.**
- iv. **Bills for bookings shall have to be submitted on a regular basis and subject to the correctness of the bill(s) the payment will be generally made within a month's time of the receipt of the bills in the Consulate.**
- v. The travel agency should be in a position to provide credit limit for a period of minimum one month.
- vi. The arrangements with the Travel Agent shall stand terminated in the case of insolvency of the travel agents or them entering into any arrangement/ compensation with their creditors.
- vii. Consulate reserves the right to avail/discontinue the services of one or more travel agents at its discretion, without assigning any reason.
- viii. **The language of the correspondence** between the Agency and the Consulate would be **English**.
- ix. The agency would disclose the Name and Citizenship, along with the contact numbers, of the person(s) in the office where the bookings of the Consulate are handled and the persons who would have access to the information related to Indian Consulate transactions with the Agency.
- x. Name, Citizenship and contact details of the owner, partner, shareholder etc. of the Agency are to be provided to the Consulate.
- xi. Application containing false or inadequate information is liable for rejection.
- xii. The Consulate reserves the right to reject any or all the applications without assigning any reason thereof.
- xiii. The travel agency shall not assign the contract or any part thereof (sub-let) to any other Agency/party without the prior written consent/approval of Consulate.
- xiv. The correspondence (details of passport, names of the officials, booking of tickets, expenditure on booking of tickets etc) between the Agency and the Consulate shall be kept confidential by the Agency, during the Contract and even after the Contract period.
- xv. **Last date of submission:** last date of receipt of sealed applications is **14<sup>th</sup> October, 2025 up to 5 PM.**
- xvi. No application shall be entertained after the expiry of the due date and time.
- xvii. **Superscription:** The envelope containing the application must be sealed properly and must be super scribed as "Application for Empanelment of Travel Agency".
- xviii. **Validity of the Bids:** The applications submitted shall be valid for a period of at least 60 days subject to increase in the period by mutual consent.
- xix. **Authorized Signatory:** The application must be signed by the authorized signatory and their contact details must be mentioned on the cover page of the application.
- xx. Applications sent by post/courier: The applications may be sent by post/courier to reach before the scheduled date and time as indicated above.
- xxi. **Empanelment Letter:** Consulate shall issue an empanelment letter to the successfully qualified Applicants depending upon their area of participation among the ones mentioned in the scope of work. The suitability of the firms will be ascertained based on their experience, background and quality of past work for empanelment only. The empanelment letter shall not confer

any right to engagement.

- xxii. The vendor or its associates/companies who are empanelled with Consulate as a result of this empanelment process are not allowed to use the name of Consulate, its logo, service marks or any document for any purpose.
- xxiii. **Blacklisting/debarring:** The Agency should have not been black listed / debarred by any India/ Kingdom of Saudi Arabian Govt. organizations. Consulate reserves the right to cancel the empanelment letter issued and debar the firm if it is discovered that the firm had produced any false information, on continued delivery of unsatisfactory services, insolvency of the company or any other ethical ground as deemed fit.
- xxiv. **Allocation of work post empanelment:** The allocation of work post empanelment among all the empanelled agencies will be made by floating limited tender enquiries/nomination basis as and when the requirements arise.
- xxv. Presentation as a part of Evaluation of proposals submitted by the applicants: Consulate may seek further information or a presentation from the Organizations for evaluation purposes.
- xxvi. Consulate may call for such information/presentation at a short notice.
- xxvii. **Amendment to Expression of Interest (EOI)** at any time prior to the last date for receipt of applications: Consulate may for any reason, whether at its own initiative or in response to a clarification requested by a prospective applicant, modify the EOI document by an amendment. In order to provide prospective applicants reasonable time in which to take the amendment into account in preparing their proposals, Consulate may at its discretion extend the last date for the receipt of proposals and/or make other changes in the requirements set out in the EOI.
- xxviii. The applicant is required to visit the Consulate's website for any changes or amendments in the EOI before submitting their Applications.
- xxix. **Rejection of Application:** The application is liable to be rejected if:
- a) Not in prescribed forms and not containing all required details.
  - b) Not properly sealed and signed as per requirements.
  - c) Received after the expiry of due date and time.
  - d) Missing of any supporting document(s) with the Proposal.
  - e) Any other reason ascertained by the Consulate
- xxx. **Submission Details:** Interested parties may send their applications along with the profile and other details inside a sealed envelope super-scribing '**Application for Empanelment of Travel Agency**' to;

Head of Chancery, Consulate General of India, Building of Mr. Mansoor Abdul Rahman Al Hueesh, Villa No. 34 (Behind SNB Bank), Tahlia Street, Jeddah, Kingdom of Saudi Arabia, ZIP Code - 23326, Post Box No. -952

**D.** For any further queries, you may write to: admin.jeddah@[mea.gov.in](mailto:admin.jeddah@mea.gov.in)

\*\*\*\*

**Cover Letter Proforma for submission of EOI by the prospective Agencies**

**(On Agency's Letter Head)**

To

Head of Chancery  
Consulate General of India  
Building of Mr. Mansoor Abdul  
Rahman Al Hueesh, Villa No. 34  
(Behind SNB Bank), Tahlia Street,  
Jeddah, Kingdom of Saudi Arabia,  
ZIP Code - 23326, Post Box No. -  
952

Subject: EOI for empanelment of Travel Agency

Dear Sir,

Having examined the EOI document on the subject indicating scope of work and other Terms and Conditions, I/We hereby submit our proposal together with all the necessary information and relevant documents for empanelling us with Consulate as a Travel Agency for providing ticketing (flight and train, both on domestic and international sectors) related services. The proposal is made by me/us on behalf of.....  
(Company/Firm/Association of individuals) in the capacity of .....  
duly authorized to submit the proposal.

I/We understand that Consulate reserves the right to reject any proposal without assigning any reasons thereof.

I/We undertake that all the information furnished by me/us in the proposal is true to the best of me/our knowledge and belief.

If any of the information is found to be false on subsequent verification, I/We undertake that I/We may be excluded from the list of empanelled Firms.

AUTHORIZED SIGNATORY (Name and Designation)

Name of Firm:

Address:

e-mail id:

Contact details:

Stamp / Seal of the Agency

**(On Agency's Letter Head)**

**Company details and other information sought in the EOI**

1	Name of the Company/Organization/Office	
2	Year of incorporation	
3	Yearly turn out for the year 2024-25	
4	Contact person with telephone number and e-mail IDs.	
5	Number of branches in Kingdom of Saudi Arabia	
6	Contact details of the Person authorized to sign the official contracts on behalf of the company	
7	Account details of the company	
8	Name and citizenship of the owner, partner, shareholder(s) of the company	
9	Other specific Offers, discounts, facilities offered by the company to the Consulate	

AUTHORIZED SIGNATORY (Name and Designation)

Name of Firm:

Address:

e-mail id:

Contact details:

Stamp / Seal of the Agency